

# TRI **NEWS UPDATE** Tenant Advisory Group (TAG)

TRI Commercial's Tenant Advisory Group (TAG) delivers real estate solutions to drive value and push business strategy. A combination of long-term local market expertise, leading technology, and research allows TAG to deliver results from reducing operational costs to increasing workforce engagement and productivity:

**JANUARY • 2022**

## **What will 2022 look like for Tenants?**

As we are entering 2022, it has become clear that vacancy is likely to remain high throughout the year. An abundance of subleases and direct spaces will offer unique opportunities for tenants to "rethink" office space. This will include "plug-and-play" options that require little capital to occupy, short-term/flexible solutions and Landlord concessions we have not seen in some time.

In order to take advantage of these conditions, a tenant will require an advisor with both experience and dedication. These attributes by themselves will hardly yield the best results. In this market, where opportunities are plentiful, only an experienced advisor who has dealt with high vacancies will be able to navigate these waters and deliver best results. Moreover, a dedicated advisor will assure that every client receives the attention to detail they deserve, regardless of size or fee potential.

Our teams at TRI Commercial deliver both experience and dedication, having operated in this market for over 40 years, demonstrating exceptional attention and dedication to every assignment.

Reach out to one of our broker teams today to learn why TRI Commercial thrives on Building Great Relationships.

## **OUR BROCHURE:**

### **ITS SCOPE OF SERVICES**

by TRI Commercial

**Markus Shayeb, SVP**  
San Francisco Managing Director  
Dir: 415.268.2222  
markus.shayeb@tricommercial.com  
CA DRE: # 00982926

**Scott Bendorf**  
Associate | Industrial/R&D Office  
Dir: 408.781.9040  
scott.bendorf@tricommercial.com  
CA DRE: # 02127409