



News From: TRI Commercial/CORFAC International

Media contact: Gary Marsh: 415.999.3793; gary@marshmarketing.com

TRI Commercial/CORFAC International Nabs East Bay Transwestern Manager Ed Del Beccaro

Walnut Creek, CA – November 13, 2018 — **TRI Commercial/CORFAC International** President **Tom Martindale**, SIOR, announced that his firm has recruited the former East Bay and Silicon Valley Senior Managing Director of Transwestern, **Ed Del Beccaro**, to TRI Commercial. Effective immediately, Del Beccaro becomes Executive Vice President and East Bay Regional Manager for TRI Commercial and will be based in Walnut Creek.



“TRI Commercial is extremely pleased with the addition of Ed Del Beccaro. Ed is an East Bay icon in our business and our management team believes he is a perfect fit for TRI Commercial’s platform, which is client centric, entrepreneurial, privately held, locally based yet globally connected. The East Bay is a highly strategic market to our business operations and a stronger team there will complement the offices and professionals TRI currently has in San Francisco, the East Bay, Sacramento and Roseville,” said TRI Commercial Chairman of the Board **Charles Wall**.

Wall and Del Beccaro have had a long-term relationship and while Wall typically is not involved with daily operations at the real estate services firm, he made the initial call to Del Beccaro based on their existing relationship.

Del Beccaro has nearly 40 years of real estate experience in the San Francisco Bay Area, including founding a development company and launching the Colliers Parrish International office (now Colliers International), where he was instrumental in the growth and development of transaction services and property management services. He took over the East Bay and Silicon Valley management roles for Transwestern in February 2015.

“I view this as a tremendous opportunity to deliver sophisticated, world-class brokerage services and I am particularly excited to help drive a regionally focused platform to its next level. The Greater Bay Area is increasingly one market – including Sacramento, and having the ability to serve clients across the spectrum of property types and tenant requirements is paramount to succeeding in today’s marketplace. After evaluating the East Bay landscape of firms offering commercial real estate brokerage and management services, TRI was a clear choice for me,” Ed Del Beccaro said.

He started his career in 1977 with Grubb & Ellis and also had his own development company from 1983 to 1992. He is a specialist in office and retail leasing and sales, distressed properties, land sales, commercial mixed-use projects, medical office and securing project entitlements. He has completed more than 2 million square feet of tenant representation assignments on behalf of UCSF, UCSF Benioff Children's Hospital, various local and regional banks, area developers and many other Bay Area clients.

He is currently or has formerly served on more than a dozen local boards, including as Co-Chair of the Bay Area Council Transportation Task Force, Vice Chair of the Economic Alliance for Business, Co-Chair of the Transportation Task Force East Bay Leadership Council, the California Technology Council, California Shakespeare Theater, Chamber Music San Francisco, JFK University, Walnut Creek Library Foundation and the Walnut Creek Chamber of Commerce. Ed Del Beccaro earned a bachelor's degree in Philosophy from Stanford University.

About TRI Commercial/CORFAC International

Founded in 1977, TRI Commercial/CORFAC International is a leading Northern California commercial real estate brokerage and property management (with over 4 million square feet of commercial property under management) firm specializing in San Francisco, East Bay and the Sacramento Metro property markets. The company has expertise in tenant and landlord representation services and helps clients buy and sell commercial and investment-grade property. The company serves office, retail, and land, multifamily and industrial property sectors, with offices in San Francisco, Walnut Creek, Oakland, Roseville, Sacramento and Rocklin. For more information, visit www.tricommercial.com or call Ed directly at 925.296.3333.

CORFAC International is comprised of privately held entrepreneurial firms with expertise in office, industrial and retail properties, tenant and landlord representation, investment sales, multifamily, self-storage, acquisitions and dispositions, property management and corporate services. For more information on the CORFAC call the Chicago headquarters at 224.257.4400 or visit www.corfac.com.