

Jim Wirth Earns Realtors Land Institute Accredited Land Consultant Designation

SACRAMENTO, CA – Jim Wirth, Senior Vice President of <u>TRI Commercial/CORFAC International</u> in Roseville, recently earned the internationally recognized Accredited Land Consultant (ALC) designation from <u>REALTORS® Land Institute</u>.

"This achievement is just one more example of Jim Wirth's commitment to excellence. We now have three ALC designees in our Land Group and we're the only commercial real estate brokerage in Northern California who can claim that distinction," Ed Benoit, CCIM, ULI Principal and Managing Director of TRI Commercial/CORFAC International said.

With this designation, Wirth demonstrates his expertise in taxation, investment, brokerage, subdividing, and planning for agricultural, transitional, recreational, farm and ranch real estate. Through his ALC connections, he accesses a deep reserve of industry knowledge, an international network of successful land professionals and a variety of specialized resources to help deliver the highest level of service to clients, whether buying, selling, managing, or investing in a property.

"I'm proud to stand with all other ALC designees demonstrating the ideals we represent. Clients and consumers of our services can be assured that when they work with an ALC, they're getting the most knowledgeable, experienced and honorable real estate brokers in the industry," Wirth said.

Jim has been active in commercial real estate brokerage and consulting in the Sacramento Valley since 1986, primarily focused on agricultural assets and land in transition to urban use. Among his notable transactions in 2018 was the \$10.6-million sale of a 489-acre block of prime irrigated farmland near Davis, CA.

To earn his ALC, Wirth completed more than 100 hours of specific land-focused coursework and submitted a portfolio documenting a significant level of production in land transactions. He also passed a comprehensive written exam and committed to the ALC Code of Conduct, which outlines the organization's standards for ethical decision-making and business practices.

The REALTORS[®] Land Institute confers the Accredited Land Consultant (ALC) Designation to members who meet the rigorous knowledge and experience requirements. The ALC Designation is recognized throughout the industry as the pinnacle of achievement for land real estate professionals.

About TRI Commercial/CORFAC International

For more than 40 years, TRI Commercial/CORFAC International has provided comprehensive commercial real estate services throughout Northern California. We represent owners, investors and users in the acquisition, disposition, leasing and management of commercial property. Expert advisors in San Francisco, Oakland, Walnut Creek, Sacramento, Roseville and Rocklin deliver the full range of brokerage services in office, retail, industrial, multi-family and land transactions. For more information, visit www.tricommercial.com.

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